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Message Text

UNCLASSIFIED

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51
ACTION COME-00

INFO OCT-01 NEA-10 ISO-00 EB-07 /018 W
---------- 066311
R 141232Z AUG 75
FM AMEMBASSY MANAMA BAHRAIN
TO SECSTATE WASHINGTON DC 2381
INFO AMEMBASSY ABU DHABI UAE

UNCLAS MANAMA 0958

E.O. 11652 : N/A
TAGS : BEXP, BA
SUBJ : REQUEST FOR CONSULTANCY

REF : MANAMA 0942 (JASHANMAL WTDR 08/75)

1. JASHANMAL AND SONS, GULF'S LARGEST DEPARTMENT STORE (SEE REFTEL FOR RECENT WTDR), PRESENTLY LOCATED IN MANAMA, HAS MADE POLICY DECISION TO OPEN SIMILAR, BUT LARGER, DEPARTMENTAL STORES IN ABU DHABI AND DUBAI. WE HAVE BEEN APPROACHED BY JASHANMALS TO SUPPLY A LIST OF AMERICAN FIRMS/ CONSULTANTS WHICH MIGHT BE INTERESTED IN CONDUCTING MARKETING SURVEY/FEASIBILITY STUDY FOR JASHANMALS IN ABU DHABI AND DUBAI. THEY ALSO LOOK FOR CONSULTANT TO ADVISE THEM ON MOST MODERN DEPARTMENT STORES DESIGNS, PRACTICES, TECHNIQUES OF DISPLAY, ETC. CURRENT JASHANMAL PLAN IS TO:

A) GET LIST OF AMERICAN CONSULTANTS; B) EXCHANGE INITIAL LETTERS WITH FIRMS DETAILING THEIR INTERESTS; AND, C) DISPATCH BHARAT JASHANMAL, MANAGER OF MANAMA OFFICE, TO THE U.S. WITH AIM OF EXECUTING FINAL AGREEMENT/CONTRACT WITH CONSULTANTS.

2. ACTION REQUESTED: EMBASSY WOULD APPRECIATE RECEIVING ASAP A LIST OF AMERICAN CONSULTANTS CAPABLE AND INTERESTED IN ASSOCIATION WITH LARGEST
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DEPARTMENT STORE CHAIN IN ARABIAN GULF.

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BURLEIGH

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NNN

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 14 AUG 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975MANAMA00958
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750281-0369
From: MANAMA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750853/aaaabukf.tel
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Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
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Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 75 MANAMA 942
Review Action: RELEASED, APPROVED
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Review Comment: n/a
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